

Finance in Motion · eco.business Fund · SANAD Fund for MSMEs

From Resilient Food Systems Dialogue to Practical Financing Pathways

CONTEXT

Since FINAS 2025, Finance in Motion has evolved from contributing to dialogue on financing resilient food systems to actively supporting approaches that translate those discussions into practical agri-finance pathways. The FINAS 2025 breakout session surfaced key systemic challenges — disruptions in raw material flows, post-harvest losses, weak aggregation, and climate exposure. Three concrete workstreams followed, strengthening the link between risk analysis and financial decision-making and making climate adaptation investment bankable.

ACHIEVEMENTS SINCE FINAS 2025

Achievement	What It Means
Resilience indicator toolkit developed for financial institutions	eco.business Fund supported FIs in developing differentiated agribusiness customer value propositions — including value-chain-specific credit parameters, E&S risks, and early warning indicators that strengthen credit appraisal and portfolio decision-making. FIs can now formally assess both climate exposure and adaptive capacity in agricultural lending decisions.
Green finance mapping — Kenya horticulture value chain	Study identified opportunities for value chain actors to share trade and finance data — enabling more viable and scalable financing structures. Demonstrates how aggregation models and data-sharing coordination mechanisms can be integrated into national agri-finance programmes to build investable pipelines of bankable opportunities.
Agricultural MSMEs connected to post-harvest loss management technologies	eco.business Fund supported work connecting agricultural MSMEs with post-harvest loss management investments — demonstrating how climate adaptation measures can be translated into viable, bankable financing opportunities and showing that climate action and agricultural finance are deeply complementary, not separate, agendas.

FINAS 2026: FEED & FODDER FOCUS + COLLABORATIONS SOUGHT

At FINAS 2026	Collaboration Sought / What Launches
Commercial opportunities & financing gaps in feed & fodder systems	eco.business Fund and SANAD Fund for MSMEs advancing actionable pathways for financing sustainable feed and fodder — recognising their critical role in resilient livestock value chains and growing protein demand. Seeking sector associations, agribusinesses, and FIs to co-develop pipeline and improve risk visibility across the value chain.
Fit-for-purpose financial products & market mechanisms	Exploring structured contracting, commodity exchange models, leasing, insurance, and data systems across feed and fodder value chains. Seeking fodder producers, feed formulators, livestock farmers, and FIs to build scalable, climate-sensitive financing solutions that strengthen supply security, create green jobs, and enhance agri-food system resilience.